

Cloudia and Basware enter into EMEA-wide cooperation

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Cloudia and [Basware](#) have entered into a EMEA-wide agreement allowing Cloudia to sell and add Basware products to its product portfolio.

Cloudia Oy is a forerunner in the development of the digitisation of modern and intelligent procurement solutions and contract management. The Basware product portfolio includes purchase-to-pay solutions, online billing solutions and innovative financing services.

“Some of our corporate customers in Finland and abroad want the overall procurement process to be a single entity. Our partnership agreement with Basware provides us with the opportunity to participate in these sales cases as a respectable service provider,” tells CEO of Cloudia Are Saarinen.

“Partnerships hold central stage in our strategy. Cloudia is a company that is quickly expanding and we believe that this cooperation will be rewarding for both parties,” tells Basware’s Country Manager for Finland Tapio Niinikoski.

Further information: Cloudia: communications@cloudia.fi,
Basware: press@basware.com,

Cloudia

Cloudia Oy is a global provider of digital solutions for procurement, supplier management and contract management. The company provides data security

certified, easy-to-use solutions, as well as a digital marketplace intended for suppliers and buyers to network with the monthly procurement volume already exceeding a billion euros. Cloudia's modern, cloud-based services help companies to respond to digital era challenges and to exploit the ever-expanding data quantities. Cloudia services can be accessed from the Equinix data centre, with over 180 central hubs covering five different continents. Read more: www.cloudia.fi

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Basware

Basware is a leading provider of networked solutions from tendering to payment and online invoicing, as well as innovative financing solutions. We assist organisations of all sizes in enhancing their economic development. The Basware sales and financing network brings together companies from over 100 countries around the world. Basware is the world's largest open business network that offers scaling for commercial expansion and solutions for simplifying and streamlining economic processes. Small and large organisations alike all over the world achieve significant cost savings, even more flexible payment terms, efficiency and closer business relations with suppliers. Read more: www.basware.fi.

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